

# Jean-Philippe Courtois

Jean-Philippe Courtois was a driving force behind Microsoft's global expansion, serving as Executive Vice President and President of Global Sales, Marketing, and Operations.

Throughout his 40-year career with the company, Courtois shaped Microsoft's growth across Europe, the Middle East, Africa, and beyond. He joined Microsoft in 1984 as a sales rep and quickly rose through the ranks, becoming general manager of Microsoft France in 1994 and then CEO and president of Microsoft Europe, Middle East, and Africa.

Since 2021, Jean-Philippe has been an executive sponsor of Microsoft's Entrepreneurship for Positive Impact Initiative. Outside of Microsoft, he is known for his dedication to social impact through initiatives like his Live for Good, Microsoft's Global Social Entrepreneurship Program, and the World Economic Forum's Global Digital Divide Task Force.